

Number of Subscribers	Subscribers at End of Q4 2020	2021									
		Q1		Q2		Q3		Q4		YEAR	
		Net Additions	Subscribers to Date	Net Additions	Subscribers to Date	Net Additions	Subscribers to Date	Net Additions	Subscribers to Date	Net Additions	Subscribers to Date
Bell Mobility <sup>†</sup>	9,164,343	Jan-Mar (2021)		Apr-Jun (2021)		Jul-Sept (2021)		Oct-Dec (2021)			
		2,405	9,166,748	46,247	9,212,995					48,652	9,212,995
Prepaid	836,004	-30,520	805,484	1,814	807,298					-28,706	807,298
Postpaid	8,328,339	32,925	8,361,264	44,433	8,405,697					77,358	8,405,697
Rogers Wireless	10,943,000	Jan-Mar (2021)		Apr-Jun (2021)		Jul-Sept (2021)		Oct-Dec (2021)			
		-12,000	10,931,000	71,000	11,002,000					59,000	11,002,000
Prepaid	1,260,000	-56,000	1,204,000	-28,000	1,176,000					-84,000	1,176,000
Postpaid	9,683,000	44,000	9,727,000	99,000	9,826,000					143,000	9,826,000
SaskTel Mobility <sup>*</sup>	637,822										
		1,417	639,239		639,239					1,417	639,239
TELUS Mobility <sup>§</sup>	8,923,000	Jan-Mar (2021)		Apr-Jun (2021)		Jul-Sept (2021)		Oct-Dec (2021)			
		31,000	8,954,000	89,000	9,043,000					120,000	9,043,000
Freedom Mobile	1,922,543	Dec (2020)-Feb (2021) Q2		Mar-May (2021) Q3		Jun-Aug (2021) Q4		Sept-Nov (2021)			
		82,297	2,004,840	51,008	2,055,848					133,305	2,055,848
Prepaid	353,072	7,228	360,300	4,404	364,704					11,632	364,704
Postpaid	1,569,471	75,069	1,644,540	46,604	1,691,144					121,673	1,691,144
Vidéotron	1,481,100	Jan-Mar (2021)		Apr-Jun (2021)		Jul-Sept (2021)		Oct-Dec (2021)			
		22,100	1,503,200	27,200	1,530,400					49,300	1,530,400
Total prepaid	2,449,076	-79,292	3,654,024	-21,782	3,674,442					-101,074	2,348,002
Total postpaid	19,580,810	151,994	19,732,804	190,037	19,922,841					342031	19,922,841
Total unclassified**	11,041,922	54,517	11,096,439	116,200	11,212,639					170,717	11,212,639
Total Subscribers***	33,071,808	127,219	33,199,027	284,455	33,483,482					411,674	33,483,482

<sup>\*</sup> SaskTel reports on a fiscal calendar beginning April 1, 2020, ending March 31, 2021.

## **Source: Company Reports**

<sup>\*\*</sup> SaskTel, TELUS and Vidéotron do not breakdown prepaid and postpaid subscribers.

<sup>\*\*\*</sup> Total subscribers is not inclusive of 1,943,000 subscriptions reported by TELUS as M2M or connected devices in relation to the Internet of Things (IoT), and 2,177,761 subscriptions reported by Bell as mobile connected device subscribers, which include IoT units.

<sup>§</sup> TELUS adjusted total subscriber connections to add approximately 31,000 security subscribers due to a business acquisition that impacted third quarter 2020.

<sup>&</sup>lt;sup>†</sup> As of January 1, 2021, Bell is reporting two mobile subscriber categories: mobile phone units and 'connected device' units – which include previously undisclosed IoT units. Bell subscriber totals in 2020 have been restated for comparability.

Total Subscribers at the end of Q4 2020 was revised due to the addition of 31,000 security subscribers to TELUS' subscriber base, and the removal of connected devices (including IoT units) from Bell's mobile phone subscriber base, as noted above.

This list only includes Canadian providers who publish subscriber data and does not contain additional numbers for providers who do not publish such data, e.g. Eastlink or Tbaytel. Totals for Bell, Rogers, TELUS and Vidéotron include their respective flanker brands.